Statistical code: Company registration number: 21580583-7220-572-01 01-09-921425

ECNL NONPROFIT KFT.

SUPPLEMENTARY ANNEX TO THE 01/01/2019 – 12/31/2019 Simplified Annual Report

Budapest, 03/31/2020

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I. GENERAL INFORMATION

Description of the Company:

Company name:	ECNL Európai Nonprofit Jogi Központ Szolgáltató Nonprofit Kft. (European Center for Not-for-Profit Law)
Registered office:	HU-1052 Budapest, Apáczai Csere János utca 17. I/1.
Date of foundation:	June 19, 2009

Owners as of 31 December 2019:

Owners	Shareholders' equity in HUF	Shareholders' equity %
International Center of Not-for-Profit Law, INC US-20036 Washington DC, 16th street 1126.	HUF 3 000 000	100 %
Total:	HUF 3 000 000	100 %

Core activities of the Company: 7220 Social science, human research and development

Company registraion number:	01-09-921425
Tax number:	21580583-2-41
Statistical code:	21580583-7220-572-01
Date of incorporation:	August 31, 2009

Person authorised for representation and signature of the report:

Varga, Judit Manager of the Company, independently address: HU-1029 Budapest, Csatlós utca 29.

Hadzi-Miceva Evans, Katerina executive director, independently address: GB CB4 1DH Cambridge St. Andrews Road 15.

Other changes in company law: The Metropolitan Court as Court of Registration incorporated the Company on August 31, 2009, as the legal successor of ECNL Európai Nonprofit Jogi Központ

Szolgáltató Közhasznú Társaság by way of transformation.

The Company was awarded public benefit status on June 19, 2003.

Varga Judit is the Manager of the Company, while Katerina Hadzi-Miceva Evans is Executive Director of the Company,

	both of whom were registered as such by the Metropolitan Court as Court of Registration on July 1, 2015.
Bookkeeper of the company:	C.S.G. Control&Audit Kft. HU-1137 Budapest, Pozsonyi út 16. 1/9. Personally liable: Csontos, Gabriella, chartered accountant Ministry of Finance (PM) registration number: 139905.
Auditor of the company:	AMB Audit Gazdasági, Tanácsadó és Könyvszakértő Korlátolt Felelősségű Társaság (company registration number:01-09-266864) Chamber registration number: 001131 Certified auditor acting on behalf of the Company: Rajcsányiné dr. Gróf Gabriella (MKVK) membership number: 004114.
Description of activities:	Promotion of fundamental human rights, including the freedom of association and assembly, supporting civil society development and public participation at country level and through international development cooperation

ECNL Nonprofit Kft.'s business year coincides with the calendar year.

Most important characteristics of the Company's accounting policy:

The Company complies its reporting and bookkeeping obligations in accordance with the provisions of Act C of 2000 on Accounting.

Balance sheet date: December 31, 2019

Date of balance sheet preparation: March 31, 2020.

The Company applies version "A" of the simplified annual report.

In terms of the content and breakdown of the profit and loss statement, the Company applies the method identified under Section 108(2) of the Act (Annex 2, version "A"). Cost accounting is performed using the total cost method by booking into account classes 5 and 8. Deadline for depositing and publication: 31 May of the year following the business year. Asset-liability evaluation: The Company evaluates and rates its assets and liabilities in accordance with Act C of 2000, while fixed assets and current assets are evaluated at acquisition value.

Tangible asset and deprecation policy:

In terms of the Company's <u>depreciation policy</u>, due to the absence of a specific technical expert opinion, the Company considers the provisions of the Accounting Act and the Corporate Tax Act applicable, and applies the depreciation rates specified therein, calculated pro rata and per days. Depreciation is recognized as a cost once a year, at the end of the business year.

<u>Depreciation of intangible assets</u> was established at 33%, while the expected exploitation period of the know-how capitalized quarterly is 3 years.

Lump-sum depreciation will be charged against tangible assets purchased for <u>less than HUF 100</u> thousand, which will be immediately written off as cost.

Extra depreciation will only be recognized on an annual basis pursuant to the decision of management or the owners.

No ongoing records are kept of <u>supplies purchased</u> and self-produced; at the end of the year, purchased supplies are taken into inventory at the latest purchase price by way of physical stocktaking, whereas self-produced supplies involved in production are taken into inventory at direct cost price.

<u>Impairment</u> is booked according to the Accounting Act, taking the book value, market value, long term market perception of the Company and returns on investment into consideration at the rate and on the items determined by the management or the owners.

<u>Scrapping</u> is booked during the year by the Company on assets that cannot be used as intended or that are completely unusable. There were no scrappings in 2019.

<u>An error is regarded as significant</u> if, in the year that the error is discovered during the course of the various audits, the aggregate sum (whether positive or negative) of the value of the errors and error effects (discovered for each year) pertaining to a given business year, and either increasing or reducing the profit or the equity, exceeds the limit set out in the accounting policy. An error is in all cases considered significant by the Company if, in the year that it is found in the course of the audits in respect of the same year, the combined positive or negative amount of the error or the impact of an error which increases or decreases the profit and loss or shareholders' equity exceeds 2% of the balance-sheet total of the audited year, or HUF 1 million, if 2% of the balance-sheet total does not exceed HUF 1 million.

II. BASIC PRINCIPLES OF BALANCE-SHEET EVALUATION

1. Assets

Fixed assets, current assets as well as accrued and deferred assets will be recognized under assets in the balance sheet.

A. Fixed assets

Fixed assets include intangible assets, tangible and financial investments.

Intangible and tangible assets

Intangible assets include the capitalized value of concessions, licences and similar rights, intellectual property, as well as research and development. These items are stated in the report at production cost reduced with depreciation.

Tangible assets are material goods (real estate; concessions, licences and similar rights related to real estate; technical equipment; machinery; vehicles; operating and business equipment; other equipment and capital investments; advances paid on capital investments) that directly or indirectly serve the activity of the Company regardless of whether they have been put into operation or not.

Material goods (instruments, appliances, equipment) that serve the Company's activity for less than one year are stated as current assets in the balance sheet. The Company books planned depreciation items in days from the date of the commissioning of the asset until the date of the selling or scrapping thereof

Change in the value of tangible assets in 2019:

Changes in fixed assets							
Gross value (HUF thousand)							
	Openin Increas Reclassificatio Decreas Closi						
	g	е	n	е	g		
Property rights	640	69			709		
					281		
Intellectual property	251 935	29 219			154		
Intangible assets	252 575	29 288	0	0	281 863		
Production machinery and							
equipment	116				116		
Operating machinery and							
equipment	75				75		
Office and management							
appliances	5 206	852		0	6 058		
Small-value tangible assets	272	59			331		
Tangible assets	5 669	911	0	0	6 580		

Depreciation according to the Accounting Act (HUF thousand)							
	Openin	Increas	Reclassificatio	Decreas	Closin		
	g	е	n	е	g		
Property rights	640	69			709		
					195		
Intellectual property	105 257	90 543			800		
					196		
Intangible assets	105 897	90 612	0	0	509		
Production machinery and							
equipment	116				116		
Operating machinery and							
equipment	75				75		
Office and management							
appliances	4 289	721		0	5 010		
Small-value tangible assets	272	59			331		
Tangible assets	4 752	780	0	0	5 532		

B. Current Assets

On the balance sheet, current assets include supplies, receivables and financial assets.

1. Supplies

Supplies are physical assets that directly or indirectly serve the Company's business activity. These are usually involved in a specific business activity process and either lose their original physical form during the activity or remain in the same state throughout the activity. In 2019, the Company did not have any purchased or self-produced supplies.

2. Receivables

Receivables are payment claims from transportation, production, service and other contracts expressed in terms of currency, which are related to product sales, services, loans and advances that have already been provided by the service provider to other parties that acknowledged them.

Receivables denominated in HUF will be registered at their value at the time of service delivery, and impairment will be recognized based on the Company's year-end debtor classification. The Company did not recognize any impairment loss in 2019.

Most important changes in receivables in 2019 (HUF thousand):

Receivables:	2018	2019	Change (HUF thousand)
Trade receivables	124	132	8
Receivables from the budget	0	34	34
Other receivables	2 733	413	-2 320
Advance	0	39 309	39 309
Total:	2 857	39 888	37 031

3. Liquid assets: (*HUF thousand*)

Liquid assets:	2018	2019	Change (HUF thousand)
Petty cash	342	472	130
Bank deposits	278 834	125 473	-153 361
Total:	279 176	125 945	-153 231

C. Accrued income and deferred expenses (assets)

Accrued and deferred assets include in particular costs incurred before the balance sheet date that can only be booked in the next year as well as income that will become due after the balance sheet date, but constitute an item that was earned during the closed business year.

In 2019, the Company had an accrued income in of HUF 756 thousand which was received in 2019 but formed in respect of costs for 2020.

2. Liabilities

In the balance sheet, liabilities include shareholders' equity, provisions, liabilities as well as accrued and deferred expenses.

D. Shareholders' equity

The Company can only state capital shares as shareholders' equity that were made available by the founders or were left at the Company from after-tax profit.

Shareholders' equity consists of registered capital, capital reserve, accumulated profit reserve, non-distributable reserve, stated capital, registered valuation reserve and after-tax profit. Shareholders' equity shares registered by the court of registration will be considered stated capital

Most important changes in shareholders' equity in 2019 (HUF thousand):

Changes in shareholders' equity	2018	2019	Change (HUF thousand)
Shareholders' equity	18 907	20 348	1 441
Stated capital	3 000	3 000	0
Stated but unpaid capital	0	0	0

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ECNL Nonprofit Kft.

Capital reserve	0	0	0
Accumulated profit reserve	12 477	15 907	3 430
Non-distributable reserve	0	0	0
Valuation reserve	0	0	0
Profit after taxes	3 430	1 441	-1 989

E. Provisions

According to the relevant requirements, the balance sheet must contain three types of provisions: provisions for expected liabilities, provisions for future costs and other provisions. The category of provisions for expected losses no longer exists; it has been replaced with the category of impairment. No provisions were generated in 2019.

F. Liabilities

Liabilities are claims from transportation, production, service and other contracts to be settled in currency, which are related to deliveries, services, advances of money that have already been performed by suppliers, contractors, service providers, lenders, loan providers and which the Company has already acknowledged or accepted.

1. Subordinated liabilities:

As of December 31, 2019, the Company has no subordinated liabilities.

2. Long-term liabilities:

As of December 31, 2019, the Company has no long-term liabilities.

3. Short-term liabilities:

Short-term liabilities	2018	2019	Change (HUF thousand)
Liabilities to suppliers	0	275	275
Liabilities to the central budget	2 857	980	-1 877
Liabilities to employees	2 300	281	-2 019
Liabilities to owners	0	0	0
Other short-term liabilities	269 628	145 753	-123 875
Total:	274 785	147 289	-127 496

G. Deferred income and accrued expenses

Deferred income and accrued expenses include the following:

financial income received before the balance sheet date that is related to the subsequent period,
costs and expenses incurred in relation to the relevant period that will only be realized after the balance sheet date.

Deferred income and accrued expenses	2018	2019	Change (HUF thousand)
Passive accrued income	0	0	0
Accrued costs and expenses	9 389	0	-9 389

Deferred income	146 678	85 354	-61 324
Total:	156 067	85 354	-70 713

3. Analyses related to the profit and loss statement

The profit and loss statement contains the after-tax part of the Company's balance sheet profit (retained by the company), presents the most important factors impacting profit generation, the components thereof and the way in which after-tax profit was generated. Profit after taxes is the amount that remains after taxes are paid on profits and losses from operations, as well as profits and losses from financial transactions (jointly referred to as profit or loss before taxes).

Profits or losses from financial transactions are defined as the difference between financial income and financial expenditure. (*Data in HUF thousand*.)

Line no.	Name of the item	Previous year	Distribution	Current year	Distribution	Change %
I/1	Domestic sales revenue	0	0%	0	0%	0%
I/2	Export sales revenue	4 040	100%	1 590	100%	-61%
Ι.	NET SALES REVENUE	4 040	100%	1 590	100%	-61%
п.	CAPITALIZED VALUE OF OWN PERFORMANCE	0	0%	0	0%	0%
III/3	Grants received	231 364	100%	156 898	72%	-32 %
III/8	Rounding difference	4	0%	0	0%	-100%
III/9	Deferred income released	0	0%	61 324	28%	0%
III/10	Other income	42	0%	4	0%	-90%
III.	OTHER INCOME	231 410	100%	218 226	72 %	-6%
IV/1	Cost of materials	895	1%	1 177	2%	32%
IV/2	Value of services used	86 950	96%	64 247	96%	-26%
IV/3	Value of other services	2 547	3%	1 409	2%	-45%
	Of which: banking costs	1 909	75%	1 192	85%	-38%
	Of which: insurance premiums	579	23%	206	17%	-64%
IV.	MATERIAL-TYPE EXPENSES	90 392	100%	66 833	100%	-26 %
V/1	Salaries	67 962	76%	26 204	68%	-61%
V/2	Other personnel-related expenses	6 517	7%	4 981	13%	-24%
V/3	Payroll taxes	14 540	16%	7 243	19%	-50%
V.	V. PERSONNEL EXPENSES	89 019	100%	38 428	100%	-57%
VI/1	Ordinary depreciation	59 562	100%	91 264	100%	53%
VI/2	Lump-sum depreciation	125	0%	127	0%	0%
VI.	DEPRECIATION	59 687	100%	91 391	100%	53%
VII/3	Grants provided	5 582	78 %	21 418	89 %	284 %
VII/7	Penalties	3	0%	13	0%	0%
VII/9	Taxes, duties	0	0%	2 577	11%	0%
VII/12	Rounding difference	3	0%	4	0%	33%

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VII/13	Other expenses	1 554	22%	5	0%	-100%
VII.	VII. OTHER EXPENSES	7 142	100%	24 017	100%	236%
VIII.	OPERATING PROFIT OR LOSS	-10 790	0%	-853	0%	-92 %
IX/1	Income, exchange rate gains from financial investments (securities, loans)	16 321	100%	0	0%	-100%
IX/3	Other income from financial transactions	0	0%	3 093	100%	0%
IX.	INCOME FROM FINANCIAL TRANSACTIONS	16 321	100%	3 093	100%	-81%
X/5	Other expenses related to financial transactions	2 101	100%	799	100%	-62%
X.	EXPENSES OF FINANCIAL TRANSACTIONS	2 101	100%	799	100%	-62%
XI.	PROFIT OR LOSS FROM FINANCIAL TRANSACTIONS	14 220		2 294		-84 %
XII.	PROFIT OR LOSS BEFORE TAXES	3 430		1 441		-58%
XIII.	Tax liability	0	0%	0	0%	0%
XIV.	PROFIT AFTER TAXES	3 430		1 441		-58%

Profit after taxes: (*Data in HUF thousand*)

Corporate tax				
Profit or loss before taxes	1 441			
Items decreasing the tax base	91 391			
Items increasing the tax base	91 404			
Tax base	1 454			
Тах	131			
Tax benefit	-131			
Actual tax liability	0			

Due to the fact that the Company's revenues are public benefit revenues, its activity is exempted from corporate taxes.

III. A TÁRSASÁG VAGYONI ÉS PÉNZÜGYI HELYZETÉNEK ELEMZÉSE:

Description	Previous year	Distributio n	Current year	Distributio n	Chang e
Fixed assets	147 595	33%	86 402	34%	-41%
Intangible assets	146 678	99%	85 354	99%	-42%
Tangible assets	917	1%	1 048	1%	14%
Fixed financial assets	0	0%	0	0%	0%
Current assets	302 164	67%	165833	66%	-45%
Supplies	0	0%	0	0%	0%
Receivables	22 988	8%	39 888	24%	74%

Changes in the Company's asset, financial and income situation:

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Shares	0	0%	0	0%	0%
Liquid assets	279 176	92 %	125 945	76%	-55%
Accrued income and deferred expenses	0	0%	756	0%	0%
Total assets	449 759	100%	252 991	100%	-44%
Shareholders' equity	18 907	4%	20 348	8%	8%
Stated capital	3 000	16%	3 000	15%	0%
Stated but unpaid capital	0	0%	0	0%	0%
Capital reserve	0	0%	0	0%	0%
Accumulated profit reserve	12 477	66%	15 907	78%	27%
Non-distributable reserve	0	0%	0	0%	0%
Valuation reserve	0	0%	0	0%	0%
Profit after taxes	3 430	18%	1 441	7%	-58%
Provisions	0	0%	0	0%	0%
Liabilities	274 785	61%	147 289	58%	-46%
Subordinated liabilities	0	0%	0	0%	0%
Long-term liabilities	0	0%	0	0%	0%
Short-term liabilities	274 785	61%	147 289	58%	-46%
Deferred income and accrued expenses	156 067	35%	85 354	34%	-45%
Total liabilities	449 759	100%	252 991	100%	-44%

Profitability analysis							
Indicators	Previous year	Current year	Changes compared to the base year				
Operating profit or loss on sales revenue	-4,58	-0,39	0,08				
Method of calculation: Operating profit or loss / (no	et sales revenue -	- other income)					
Profit or loss before taxes on sales revenue	1,36	0,64	0,47				
Method of calculation: profit or loss before taxes / total income. The first two indicators show what percentage of the Company's income from its core activity is retained at the level of the individual profit or loss categories. Considering that the profit before taxes amounts to zero, the value of the indicator cannot be interpreted.							
Return on equity I	18,14	7,08	0,39				
Method of calculation: profit or loss before taxes / shareholders' equity							
Return on equity II 0,39							
Method of calculation: after-tax profit or loss / shareholders' equity. Shows how effectively the Company can use the capital invested by the owners.							

Analysis of the asset situation of the Company							
Indicators	Previous yearCurrent yearChange compare the base						
Solvency indicator 4,20 8,04 1,5							
Method of calculation: shareholders' equity / balance sheet total. The indicator shows the ratio of the shareholders' equity to total liabilities. 8,04% of the Company's assets are financed from the Company' own funds. This is lower than the generally recommended 40%, but the financing structure is stable.							
Growth rate of the shareholders' equity	114,33	48,03	0,00				

Method of calculation: after-tax profit / stated capital. The indicator shows changes in the ratio of the after-tax profit and the stated capital. An increase can be observed compared to the base period, which is due to the fact that after-tax profit was increasing.

base period, which is due to the fact that after-tax profit was increasing.									
ate of liabilities 61,10 58,22 0,9									
Method of calculation: liabilities / balance shee	Method of calculation: liabilities / balance sheet total. The indicator shows the proportion of								
short-term, long-term and subordinated liabilitie	es within the Comp	pany's total liabilitie	es. The						
indicator shows that liabilities account for 58,22	2% of the balance	sheet total. The fir	nancing						
structure is stable.									
Coverage of fixed assets 12,81 23,55 1,84									
Method of calculation: shareholders' equity / fixed assets Shows whether fixed assets and									
equity are in accordance with one another. The	e value of the indic	ator is less than 10	00%, which						
means that shareholders' equity cannot cover	the value of fixed a	assets in the long t	erm						

Analysis of the financial situation of the Company							
Indicators	Previous year		Current year		Changes compared to the base year		
Capital turnover year	0,21		0,08		0,37		
Liquidity is the ability and skill of the Company and the extent to which it can settle its liabilities when they become due. This analysis answers questions on how fast the enterprise can transform its financial capital tied up in various fixed assets to free liquid assets, as well as when and how it is able to use these funds to settle its liabilities. Method of calculation for capital turnover rate: net sales revenue <i>I</i> shareholders' equity. Through its core activity, the Company was able to regenerate its shareholders' equity 0.08 times in 2019.							
Liquidity ratio I	1,10		1,13		1,02		
Method of calculation: current assets / short-term liabilities. Liquidity ratios allow us to determine with certainty whether the Company has sufficient coverage to settle its liabilities, also allowing for an unexpected new liability. A ratio exceeding 1 would be desirable.							
Liquidity ratio II 1,10 1,13 1,02							
Method of calculation: (current assets – supplies) / short-term liabilities. The second liquidity ratio filters out the effects of the least liquid current assets (supplies); however, the ratio was only marginally affected, as the Company does not have any supplies.							

IV. ADDITIONAL INFORMATION

- Members of the Supervisory Board:

Éva Varga (*mother's maiden name: Mária Rozália Kocsis*) HU-1062 Budapest, Székely Bertalan utca 5. Start of legal relationship: 04/02/2017 End of legal relationship: 04/01/2020

Israel de Jesús Leonard Butler (mother's maiden name: Maria Immaculada Rico Aguirre) Address and place of residence abroad: BE 1050 Brussels, Chaussée de Boondael 239/2. Authorised recipient: Judit Varga (mother's maiden name: Edit Kórodi) HU-1029 Budapest, Csatlós utca 62. Start of legal relationship: 04/02/2017 End of legal relationship: 04/01/2020 Christine Carmen Meissler (mother's maiden name: Ruth Linsenmeyer) Address and place of residence abroad: DE 14193 Berlin, Winkler str. 16b. Authorised recipient: Judit Varga (mother's maiden name: Edit Kórodi) HU-1029 Budapest, Csatlós utca 62. Start of legal relationship: 04/02/2017 End of legal relationship: 04/01/2020

Boris Strecansky (mother's maiden name: Bohdana Synilnykova) Address and place of residence abroad: SL 90091 Limbach, Vinohradnícka 15. Start of legal relationship: 04/17/2019 End of legal relationship: 04/01/2022

Bullain Anna Nilda (*mother's maiden name: Katalin Talyigás*) Address and place of residence abroad: US 20009 Washington DC, 2112 New Hamshire Ave Nw, apt.705. Start of legal relationship: 04/17/2019 End of legal relationship: 04/01/2022

- The Company's Supervisory Board receives no remuneration.
- The Company does not own any shares and holds no interest in other companies.
- The Company does not have any financial liabilities that are not stated in its balance sheet.
- The Company's executive officers received HUF 25,416 in remuneration in the course of the business year; no loans or advances on loans have been disbursed to them.
- The Company does not own any tangible assets that would directly serve the purpose of environmental protection.
- The Company does not operate with hazardous waste or materials that are harmful for the environment; therefore, the Company does not have any environmental protectionrelated obligations.
- The Company does not have any off-balance-sheet liabilities.
- Headcount, wages, salaries and other personnel-related expenses:

Personnel expenses	2018	2019	Change (HUF thousand)
Wages and salaries	67 962	26 204	-41 758
Other personnel-related expenses	6 517	4 981	-1 536
Payroll taxes	14 540	7 243	-7 297
Total:	89 019	38 428	-50 591
Average statistical employee headcount	6 persons	2 persons	

The Company's most important financial management data in 2019:

Balance sheet total: Profit or loss before taxes: Net sales revenue: Shareholders' equity: HUF 252 991 thousand HUF 1 441 thousand HUF 1 590 thousand HUF 20 348 thousand

Budapest, 03/01/2020

Executive Director