









## Impact and Evolution of Percentage Mechanism in the CEE

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#### **REGIONAL CONFERENCE**

The road to financial sustainability of civil society organizations



tax de%ignation



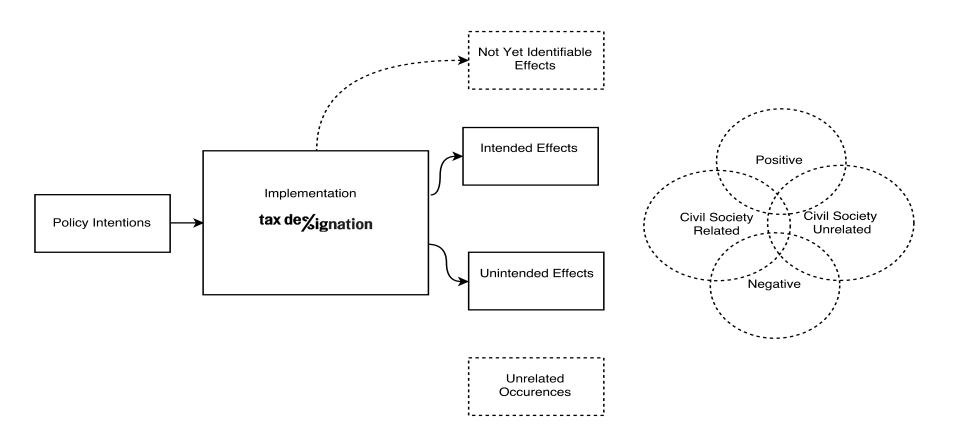
CHANGES (Evolution) of the Mechanism

DRIVERS

VARIATIONS (among countries and in time)

#### HYPOTHESIS III.

It is believed that besides providing monetary support to public benefit purposes, the system has had numerous, mostly valuable side effects, some of which are in direct relation with the sustainability of public benefit organizations, especially the non-profit sector, and some that reach beyond it.



DIFFERENTIATION of PUBLIC BENEFIT benefit entities from the rest of the NGO sector

The
"ROOTEDNESS"
of civil society and
participation of citizens
in NGOs

DECENTRALIZED, flexible and less bureaucratic public funding for NGOs

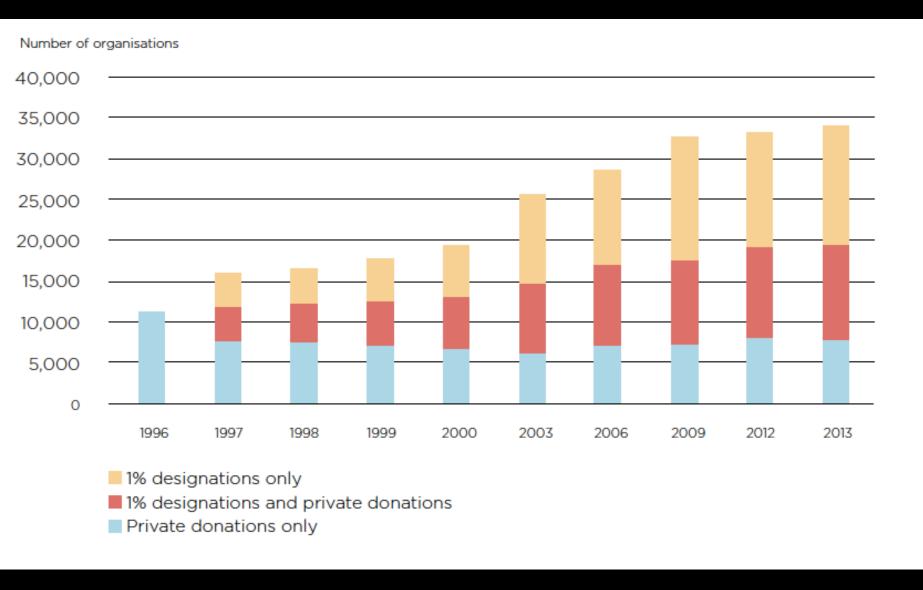
INCREASED VISIBILITY, transparency and public image of NGOs

FINANCIAL SOURCING OF NGOS / Replacing the departing external donors

To
help society at large to
learn and practice
modern solidarity
("School of
philanthropy")

IMPACT OF PERCENTAGE MECHANISM

BENEFITS



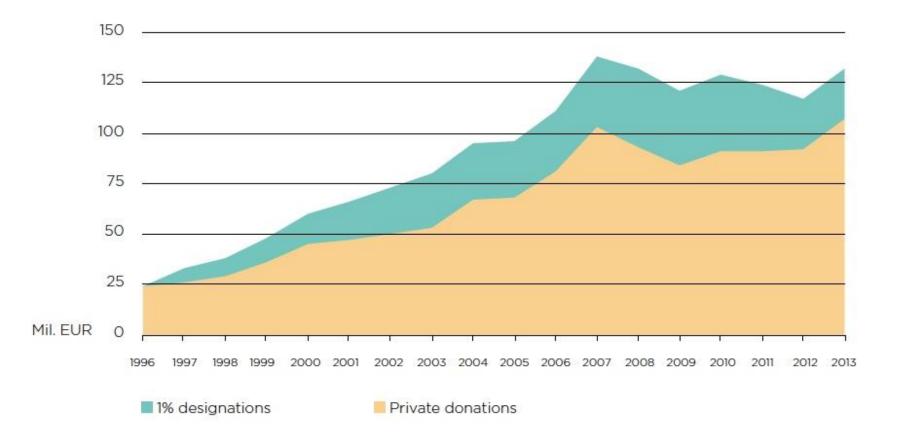


Figure 34: Growth of 1% designations, individual donations in Hungary, 1996–2013

On a related note, a new kind of NGO seems to be focusing entirely on obtaining 1% designations rather than on the labour-intensive process of attracting donations. It seems particularly inexplicable that such an organisational attitude seems to be spreading when research carried out on private donations shows a very clear, positive, and close link be-

#### THE FINANCIAL SIGNIFICANCE OF THE PERCENTAGE DESIGNATIONS

To assess whether the percentage designation is a key financial support mechanism for the non-profit sectors, an important point of perspective to take is the proportionate value of the percentage designations in the overall revenue of the non-profit sectors. The revenue from percentage designation in proportion to the overall revenue of the non-profit sectors in the five CEE countries is around 2% (Figure 4 based on data available around the tenth year of operation of the percentage mechanism). Therefore assuming that the percentage mechanism is one of the most important sources of funding for the non-profit sectors is wrong.

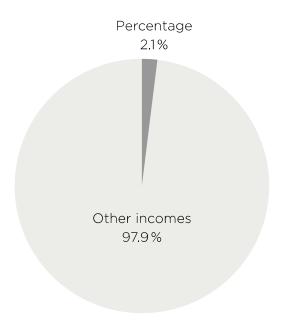


Figure 4:

Share of percentage designations within the total revenues of five CEE countries (based on "Per Phil database" using national data sources)

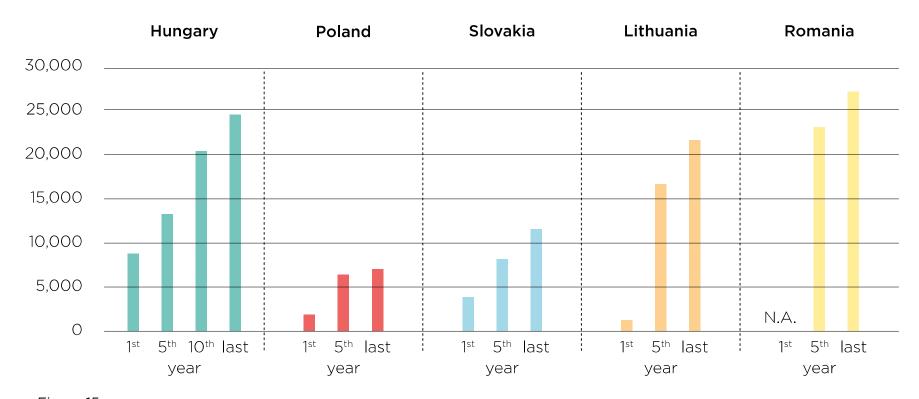


Figure 15: Number of beneficiaries of percentage regulations in five countries (based on "Per Phil database" using national data sources)

#### **Revenue Growth**

The percentage mechanism is estimated to be a 242 million EUR yearly revenue source in the five CEE countries (*Table 5*). Over the years, the mechanism has provided around 5 billion EUR of support to a variety of beneficiaries in Europe, including Italy<sup>19</sup> (based on the different time periods of functioning of the system).

Table 5:

Amount of designated
percentage allocations in the
CEE countries of the percentage mechanisms in most
recent years (based on "Per
Phil database" using national
data sources)

Country	Amount of designated percentage (million EUR)	
Hungary	22	
Poland	120	
Slovakia	22	
Lithuania	46	
Romania	32	
"Percentage Club" total	242	

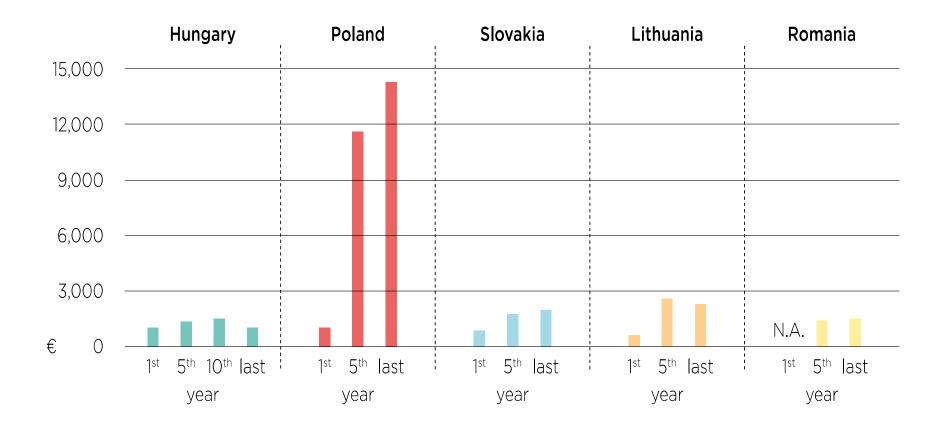


Figure 3:

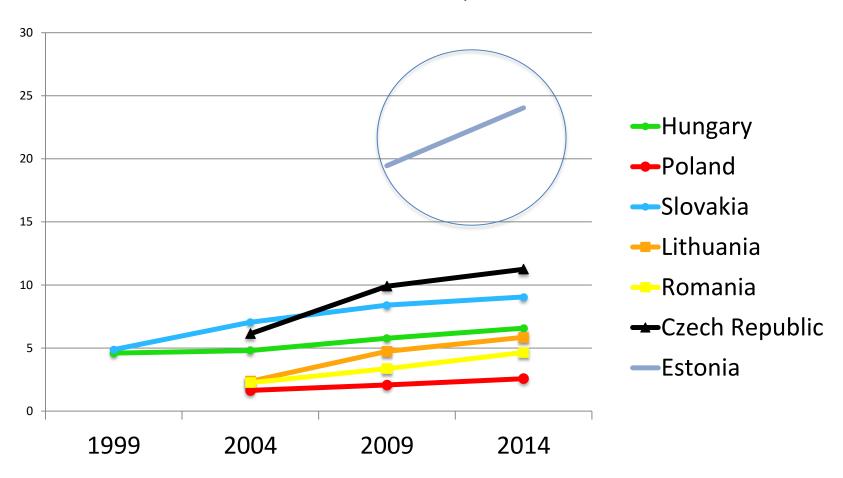
Average amount of percentage designation per beneficiary in the CEE countries of the percentage system (based on "Per Phil database" using national data sources)

## Participation of Designators

	Population (millions)	Taxpayers (millions)	Designators (millions)
Hungary	9.9	4.6	1.9
Poland	38.5	24.2	12.0
Slovakia	5.4	1.9	0.6
Lithuania	2.9	1.0	0.5
Romania	20.0	7.6	1.7
"Percentage	77	40	17

## **Associational Density**

Density of non-profit organizations (Number of NPOs per 1000 inhabitants, Source: Per Phil database).



## Volunteering Trends

- stable (Poland)
- slightly increasing (Slovakia, Hungary)
- inconclusive (Lithuania)
- decreasing (Romania)

Source: (OECD Social Indicators 2014), Per Phil database using national data sources) (Zamfir, Mocanu a Maer-Matel 2014).

## C.S. Rootedness and Tax Designation?

Slight growth in rootedness of civil society

 Effect of the percentage tax designation is unclear (compared with Estonia, Czech Republic)

## Decentralized + Less Bureaucracy

- Decentralization of decisions as antidote to political bias of centralized public funding i.e. public subsidies
- Flexibility and friendliness to grass-root CSOs compared to institutional (EU, government) grant schemes
- Predictability and smoothness (except for RO)
- Variations in speed (2-3 months SK vs. 6-10 months RO)
- Cost aspect to the operator (state) reported as appropriate

  Source: Per Phil database

## CSO Visibility & Public Image

### Mixed Impact

- Contribution to the CSO sector to emerge from the shadows and increased understanding of role of CSOs
- Partly increased transparency and accountability
   But also
- uneven appearance leading to a dominance of major established organizations with popular causes such as charity, animal welfare, or health

Source: Per Phil database

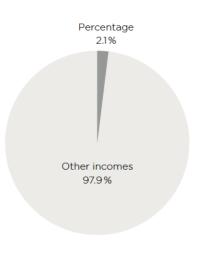
# Contribution to CSOs Financial Viability and Sustainability

### The Context:

- Departing external funding from the region (2000s)
- Stagnating reforms and unclear public funding policies for CSOs

#### The Effect:

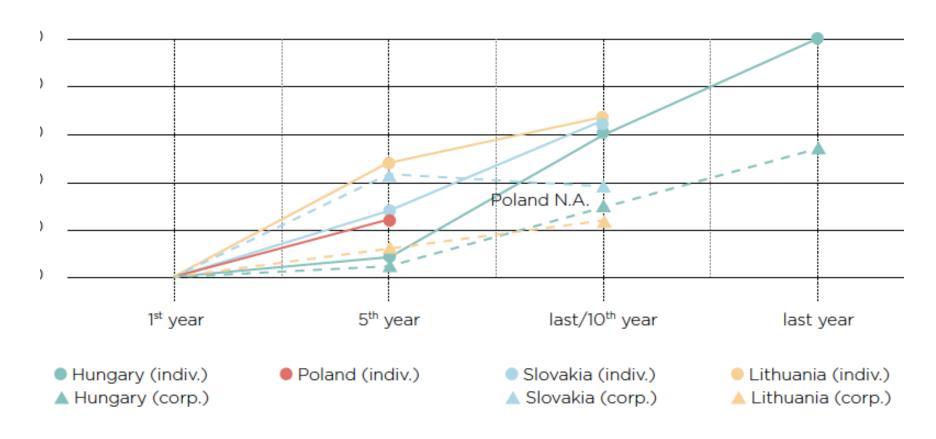
 Increased sustainability of grassroot CSOs activities despite low share on income of CSO sectors



## School of Philanthropy

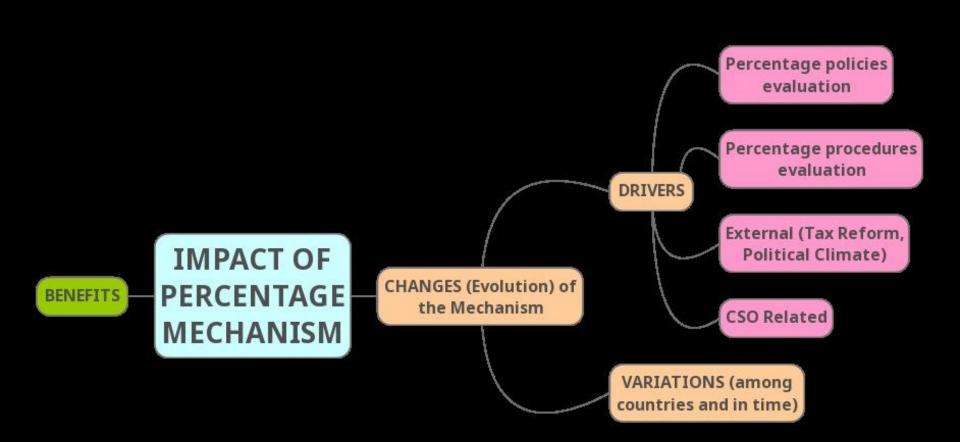
- Probably more of a post-hoc rationalization than a sound policy intention
- Research suggests a contribution to rise of private individual giving in some countries (HU), and not in other countries (PL)
- Tax incentives for giving abolished (except in RO) – discouragement to private giving
- Private philanthropy in the some countries of the region is increasing

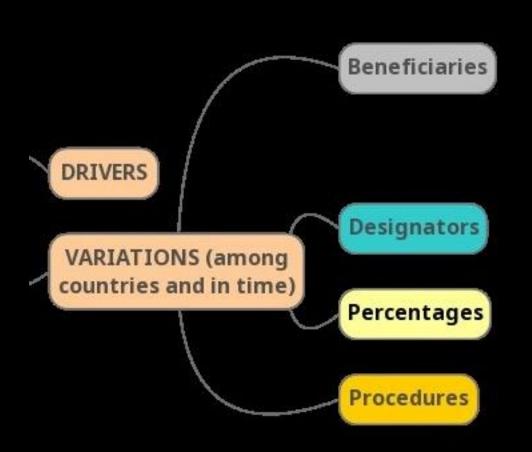
## Value of Private Donations

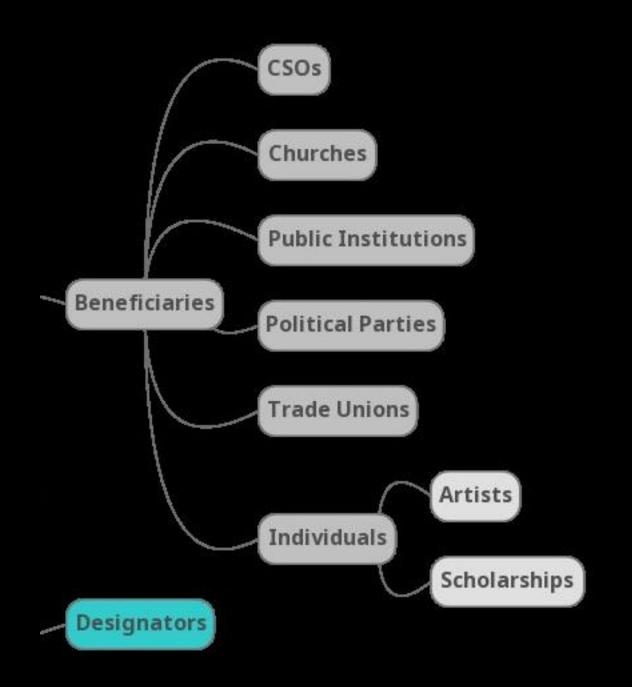


## Percentage Tax Designation 1996 - 2016

 Modest but distinctive contribution towards the sustainability of the public benefit organizations, especially the CSOs in the "Percentage Club" countries







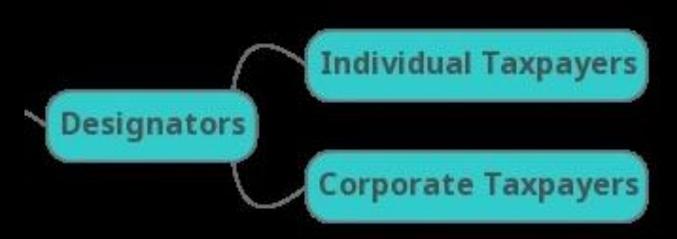
# Variations of the Mechanism BENEFICIARIES

**Public Entities Political** - Museums, **Parties** Research (Lithuania, **Civil Society** Institutes Italy) rganizations (Private (Hungary, Not-For-Profit Slovakia) Organizations), Trade Unions, Church-based Individuals organizations Scholarships studied countries Churches Health (Lithuania Churches Treatment, (Hungary, (Poland, Italy, Romania, Lithuania) tax de%ignation Lithuania)

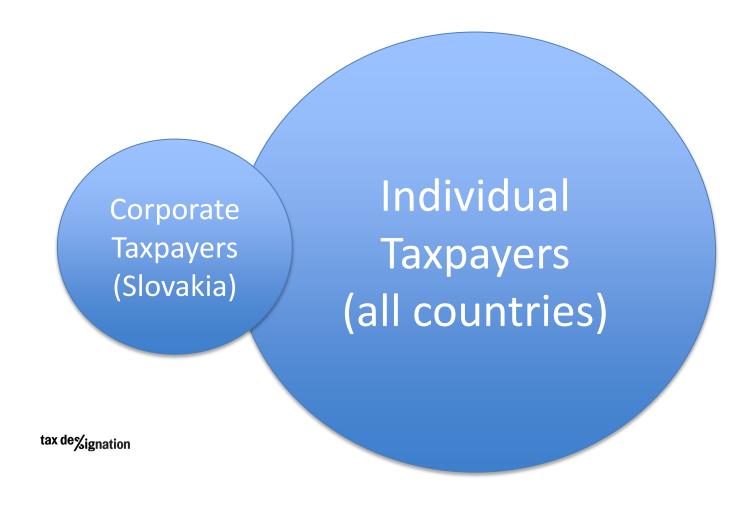
 Church - problem for the modern, post French Revolution European states (Bullain) – separation from the church, yet supporting the church.

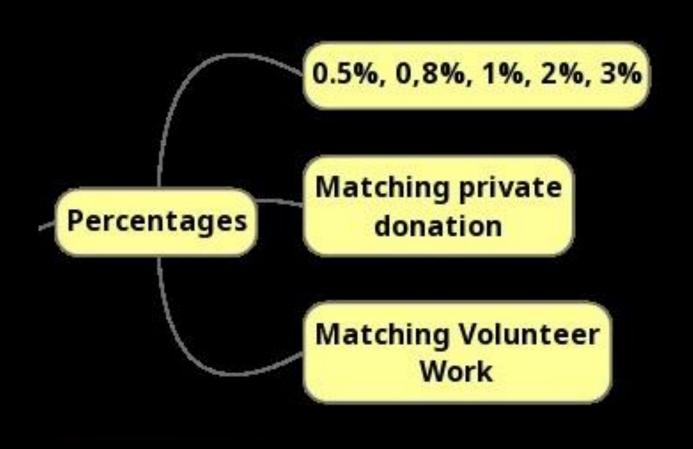
 Public Institutions – Hypertrophied during the communism – but how to fund them in freemarket conditions? (Hungary)  CSOs: suppressed by the state during the communism – how to establish free and supportive relationship between the state and CSOs?

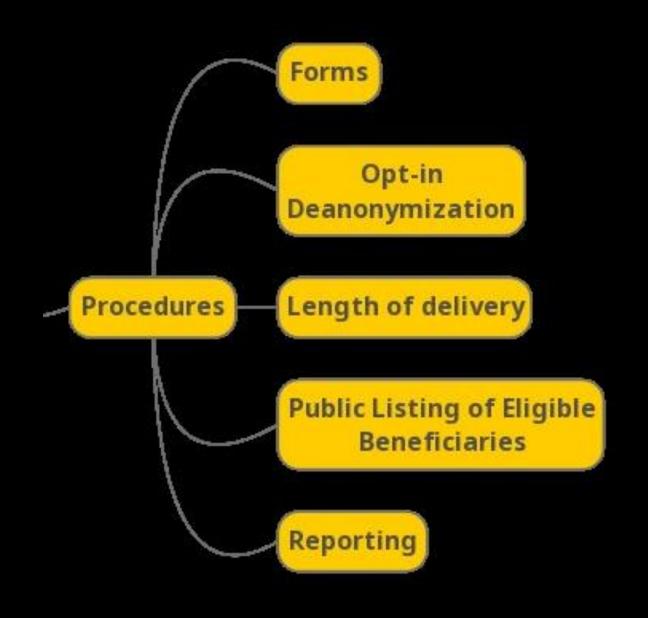
 Political parties – how to design a system of financing where political parties are funded and governed in a transparent way and not serve oligarchic interests?



# Variations of the Mechanism II DESIGNATORS







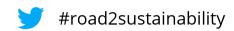












## Thank you!